



Dollars and Sense

More dollars makes good sense. The IAM delivers a bigger paycheck for thousands of service contractors every week of the year. We thought you might like to see a case-study comparison.

The following comparison focus on five L-3 Communications collective bargaining agreements (CBAs) in Oklahoma. It compares the local Wage Determination (WD) with the IAM negotiated rate. The jobs listed may not match your classification but we believe you'll see a trend.

Note: This table only compares wages – not *wages and benefits*. Remember, the IAM negotiates benefits, as well. Total compensation may be even higher than shown in this table.

L-3 Communications Oklahoma CBAs

WD Classification	WD Rate	IAM CBA	% above WD
Aircraft Mechanic I	\$23.35	\$25.42	9%
Electronic Tech Maintenance I	\$21.73	\$30.88	42%
Electronic Tech Maintenance II	\$24.54	\$29.41	20%
Electronic Tech Maintenance II	\$24.54	\$29.81	21%
Computer System Analyst III	\$27.63	\$33.17	20%
CBT Specialists/Instructor	\$29.92	\$30.66	2%
Computer Operator IV	\$20.75	\$24.79	19%
Electronic Tech Maintenance I	\$21.73	\$31.65	46%
Electronic Tech Maintenance II	\$24.54	\$29.81	21%
Computer Operator I	\$14.91	\$26.36	77%
Technical Writer	\$18.40	\$25.24	37%
Graphic Artist	\$20.81	\$23.18	11%
Drafter/CAD Operator I	\$17.25	\$22.85	32%

Find out more at [FAA Round-Up](#) on our [GOIAM webpage](#). Click through the videos and [Frequently Asked Questions \(FAQs\)](#) and [sign a union card](#) to get the ball rolling. If you have other questions, please send them to organize@iamaw.org.

Contact the IAM via US Mail, phone, or email.
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